

Kabil News

Kabil Integrated Industrial Estate Newsletter



**batam
island
indonesia**

Exclusively Created
for Energy Related Industry

2017

introduction



Kabil Integrated Industrial Estate (KIIE) manages Citramas Group's industrial estate which consists of PT. Kabil Indonusa Estate

(KIE) and PT. Kabil Citranusa (KCN). The industrial estate spans over 520 hectares of coastal waterfront land and is strategically located along Batam's eastern seaboard. KIIE has been developed to cater to the oil & gas and energy related industries, especially companies requiring large land plots with close access to the coast for movement of heavy and over-sized cargo.

We offer real estate options and industrial estate services to prospective tenants in terms of:

- Industrial Land, Open Storage Yard & Warehouse/Factory for sale or lease.
- Integrated Logistics & Port Management.
- Industrial Estate Management.
- Company Incorporation & Business Licensing.

CONTACT US

We are featuring tenants every month and we welcome any news from your company. For 1/2 page company profile/news coverage request please contact :

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Coordinating Ministry for Maritime Affairs visited KIIE on Friday 10th March 2017

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Coordinating Ministry for Maritime Affairs visited Citra Tubindo, SMOE, & Yokohama

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Citramas officially announced the beginning of Nongsa Digital Park's construction

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Company Profile



05 KIIE sign KLIK MoU Program

Indonesia Investment Coordinating Board launched KLIK facility (Direct Construction Services) on Friday, 2nd February 2017

05. KIIE sign KILK MoU program

Direct Construction Services, a program launched by Indonesia Investment Coordinating Board

05. National Vital Object Evaluation in KIIE

The evaluated by Ministry of Industry and National Indonesia Police.

06. Ministry of Industry's visit to KIIE

Visited KIIE on Saturday 25 March 2017

07. The 10th toddlers health examination social charity event

held in Graha Citramas

08. Singapore Infocom Technology Federation (SITF)

visited Nongsa Digital Park



05 National Vital Object Evaluation in KIIE

A team from Ministry of Industry and Indonesian National Police conducted National Vital Object evaluation in KIIE

Coordinating Minister for Maritime Affairs Visited KIIE



Mr. Imam Haryono , Mr. Asman Abnur , Mr. Luhut Binsar Panjaitan, Mr. Arcandra Tahar, Mr. Nurdin Basirun

Coordinating Minister for Maritime Affairs Mr. Luhut Binsar Panjaitan, visited Batam on 10th March 2017. During his working visit, the Minister & his team met Mr Kris Wiluan, commissioner of Kabil Integrated Industrial Estate (KIIE).

Mr. Kris Wiluan at the meeting explained the history of KIIE which was established exclusively for energy related industry. KIIE provides one-stop integrated corporate service to support its tenants business needs. Social & public facilities to cater to the needs of the tenants' workers are also made available within the Industrial Estate such as accommodation, hospitals, banks, sport stadium, and dormitory that can accommodate up to 4,000 workers.

As given the opportunity for an audience with the Minister and his team, KIIE tenants used the chance in raising some questions to gain valuable advises either from the Minister himself, as well as from his team.

Mr. Damon of Australian Aircraft Maintenance Engineering questioned about the Minister's opinion if perhaps there is an opportunity for them to build business partnership with Indonesian Government in Batam.



"There is a good opportunity for business partnership with the Government, and the procedure will be transparent and simple. It will basically be a very convenient process that made investing in Indonesia easier for all potential investors". Said

Mr. Luhut.

"What is Government's policy on mining export, considering in 2016 as a mining support company we experience substantial export decrease. We are currently exporting our product worldwide but would like to be given the opportunity to supply to domestic companies such as Freeport". Asked



Ms. Endah of Austin Engineering Indonesia. Mr Luhut explained "Based on Law No 4 of 2009 on Mineral and Coal, the Government is basically trying to reduce raw material exporting to improve local



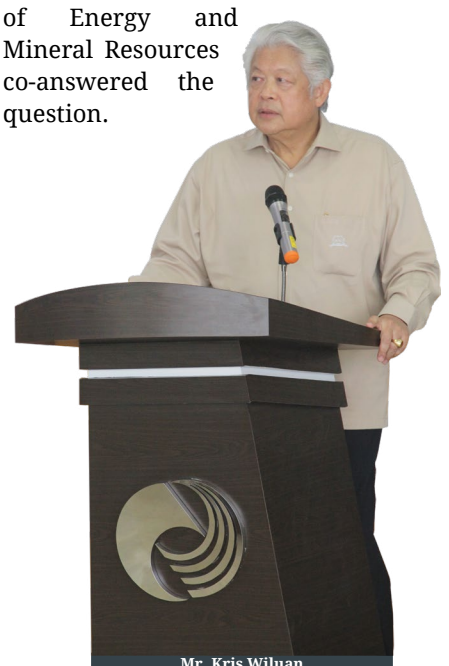
economy and increase added value, which in the end will improve technology, tax income, and enhance work opportunity. Local content must be applied. Whatever produced domestically we should seek to utilize them domestically as well. Our policy on this is clear, steadfast and firm. Thus, we believe our industry will develop well". Said the Minister.

Mr. Andi Tanuwidjaja, the Operational Director of PT Citra Tubindo Tbk also raised a question whether it is possible to ban piping import into Indonesia, since local products are proven to have equally

good quality. For instance, the fact that PT Citra Tubindo Tbk has been exporting their products worldwide.

"It is our goal to improve the utilization of local content & domestic products. We will review any regulations for the best interest of our Industries.

Entrepreneurs and Government must work hand in hand as partners. So if you have any inputs to convey and discuss with us, feel free to let us know. Any regulations that need to be amended to achieve the goal can be amended for the best interest and for the welfare of our people". Mr Luhut and Mr Arcandra - Deputy Minister of Energy and Mineral Resources co-answered the question.



Mr. Kris Wiluan

"Kabil Integrated Industrial Estate (KIIE) has certified supporting facilities that made KIIE a competitive estate in international market"

Coordinating Minister for Maritime Affairs Visited KIIE's Tenants



Friday, 10th March 2017, Coordinating Minister for Maritim Affair, Mr. Luhut Binsar Panjaitan, visited Batam and Kabil . Mr. Luhut and his team had a site tour around KIIE - Citra Tubindo, SMOE and Yokohama.

Aside from holding a meeting with KIIE's tenants, the Coordinating Minister for Maritime Affairs, Mr. Luhut Binsar Panjaitan and Minister of Administrative and Bureaucratic Reform Mr. Asman Abnur were also scheduled to visit one of KIIE tenant, Yokohama Industrial Products Manufacturing Indonesia.

Mr. Luhut and Minister Asman were accompanied by Vice Minister of Energy and Mineral Resources Mr. Arcandra Tahar, Governor

of Riau Islands, Mr. Nurdin Basirun, and the staffs of Ministry of Trade, Indonesia Investment Coordinating Board (BKPM), Special Task Force for Upstream Oil and Gas Business Activities (SKK Migas), Rector of Universitas Gajah Mada (UGM), Rector of Institut Teknologi Bandung (ITB) and Rector of Institute Teknologi Sepuluh Nopember (ITS).

Mr. Luhut made a complimentary remark on Yokohama's product quality. He said that Yokohama's products have been recognized worldwide.

Yokohama showcased their production workshop to the Minister and his team. Mr. Arcandra commented that Pneumatic Fenders produced by Yokohama are the best quality in the world.



KIIE signed KLIK MoU program

Indonesia Investment Coordinating Board launched KLIK facility (Direct Construction Services) on Friday, 2nd February 2017 in Batamindo Industrial Estate. There are 5 Industrial Estates granted with the facility and one of it is KIIE. KLIK facility allows investors to immediately proceed with construction of their manufacturing plant upon legal company establishment,

whilst at the same time in parallel applying for UKL/UPL, Fatwa Planologi, Building Permit/IMB, and all other applicable permits.

Importantly is that all Permits should have already been obtained before construction completed and prior to commencement of the commercial production.



Turning on the siren of KLIK inauguration in Batamindo Industrial Estate



National Vital Object Evaluation in KIIE



Evaluation meeting about National Vital Object in KIIE



A team from Ministry of Industry and Indonesian National Police conducted National Vital Object evaluation in Kabil Industrial Estate, on 1st March 2017. A presentation to the team on the estate's evaluation report was made by

Mr Peters Vincen the President Director of KIIE, followed by site evaluation with KIIE's main gate as a starting point, continued to the port area, fencing and CCTV monitor equipments.

Site visit to obvit office to evaluate CCTV monitor



Site visit to the main gate of KIIE



Site visit to evaluate fencing around KIIE



Site visit to KIIE port



Minister of Industry visit to KIIE

On Saturday, 25 March 2017, Minister of Industry Mr. Airlangga Hartarto visited Kabil Integrated industrial Estate (KIIE) and had a site tour around PT Citra Tubindo, Tbk.

Mr. Airlangga Hartarto, the Minister of Industry visited KIIE on 25th March 2017. During his visit, the Minister met Mr. Kris Wiluan, Commissioner of KIIE, as well as President Commissioner of PT Citra Tubindo Tbk.

At the meeting which was held in PT Citra Tubindo Tbk's Headquarter, Mr. Kris Wiluan explained, as an Estate exclusively established for energy related industries, KIIE also has strategic location. That's why we built a seaport to support oil and gas industries.

Mr. Airlangga Hartarto hopes that the industries in KIIE can help to improve the utilization of local contents domestically.

After meeting in Citra Tubindo Tbk, The Minister had a quick view of PT Citra Tubindo Tbk's workshop, and continued with site tour around KIIE.



Mr. Bacharuddin Jusuf Habibie's visit to KIIE

Bacharuddin Jusuf Habibie (B.J Habibie) is a former President of Indonesia from 1998 to 1999. He succeeded President Soeharto, in 1998. His presidency is seen as a transition to the post-Suharto era. Upon becoming president, He liberalized Indonesia's press and political party laws.

On Friday, 28th April 2017 Mr. B.J Habibie and his team visited KIIE. They met Mr. Kris Wiluan in PT Citra Tubindo Tbk. Office

Mr. Kris Willuan gave a short presentation on Kabil Integrated Industrial Estate, which thereafter

followed by a short speech by Mr. B.J Habibie. In his speech, Mr Habibie said that he hopes for the Industrial sector in Batam to be competitive against the neighboring countries.



SECTION CSR NEWS

The 10th toddlers health examination social charity event

Tuesday, 30th May 2017, Yayasan Citramas in cooperation with Perkumpulan Budi Kemuliaan, organized toddlers health examination social charity event in Graha Citramas multipurpose hall. This event is held annually and for this year, it was supported by a couple of KIIE's tenants, ie PT. Austin Engineering and PT. Bredero Shaw Indonesia. 29 voluntary doctors from Budi Kemuliaan Hospital assisted in the event, and helped examining toddlers from the surrounding society.



Coordinating Minister for Maritime Affairs visited Kinema Systrans Multimedia

Mr Luhut Binsar Panjaitan, Coordinating Minister for Maritime Affairs visited Kinema Studio on Friday, 10th March 2017. Mr. Mike Wiluan the president director, gave a presentation on Kinema systrans Multimedia to the Minister and his entourage. Kinema Systrans Multimedia has become one of the major players in the South East Asian animation industry. As the production house of several animated TV series such as 'The Garfield Show', 'Leonard/Dr.Contraptus', 'Lucky 'Franklin & Luke', and Friends', Kinema provides quality service to the International animation industry.



Singapore Infocom Technology Federation (SITF)'s visit to Nongsa Digital Park

On Thursday, 19th January 2017, Singapore Infocom Technology Federation (SITF) visited Nongsa Digital Park. This trip included a tour around Kinema Studio and the area of Nongsa Digital Park. The entourage took the opportunity to build a network and get to know developers of Nongsa Digital Park, as well as asking questions on the setting up of new office in Batam.



Groundbreaking of Nongsa Digital Park



On Thursday, 8th June 2017, Citramas officially announced the beginning of Nongsa Digital Park's construction, with the groundbreaking ceremony to symbolize the project commencement in Nongsa, Batam. Operated under PT Taman Resor Internet (Tamarin), Nongsa Digital Park is predicted to start the operation in the first quarter of 2018. This ceremony was attended by President Director of Nongsa Digital Park Mr. Michael Wiluan.

PT YOKOHAMA INDUSTRIAL PRODUCTS MANUFACTURING INDONESIA

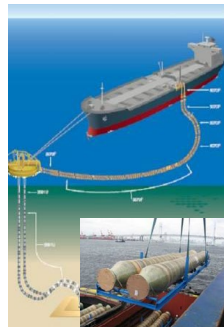


Yokohama Industrial Products Manufacturing Indonesia (YI-ID) established in Kabil Integrated Industrial Estate (KIIE) in 2014. With land area 51.000 m2 and building area 18.000 m2. Located in Batam Island close to many other Singapore based businesses and companies including Shipyard and Engineering & Fabrication companies.

PT. Yokohama Industrial Products Manufacturing Indonesia (YI-ID) has been operating in KIIE since 2014. PT YI-ID produce marine hose and pneumatic fender. The marine hose with special large-diameter high-pressure rubber hose that is used when transferring oil across the tanker to storage facilities on the sea. Yokohama Rubber pneumatic marine fenders and marine hoses are mainly used in the handling and transferring of crude oil at sea. With the expansion of oil industry, demand for Yokohama Rubber marine fenders and hoses is expected to increase as well. Yokohama Rubber is a leading manufacturer of such products. In terms of global market share, Yokohama Rubber is ranked as No. 1 in pneumatic marine fenders and No. 2 in marine hoses. With high quality and brand power in its background, Yokohama Rubber plans to increase its market share and has been studying the construction of a new overseas production base with superior cost competitiveness. The company chose Batam island

as the new plant's location, only 20 kilometers from Singapore, the largest hub port in Asia, allowing superiority in terms of international distribution.

Marine Hose



the picture on right. They are for simply transfer oil at the offshore oilfield. High quality and well designed structure is required for the marine hose products to avoid the marine contamination. If it happened, it would cost us unexpectedly serious and huge loss.

The line you can see between the yellow floating device on the ocean and the ship is marine hose (floating).

The each hoses are shown on



Pneumatic fenders

The buffer material that is used to prevent damage to the hull and the quay when ships lie at anchor.

Type I (Net Type)



Type II (Sling Type)



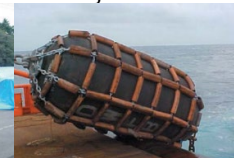
Light - Weight



Rubber slave net



Rubber jacket



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